

September 15, 2023

Subject: **Market-Driven Pricing Adjustments for Garland Commercial Cooking Equipment**

As a follow-up to my letter dated August 9, 2023, please find the details below of the price changes effective **October 15, 2023**.

The Garland Cuisine List Prices will be increasing by 9%. Orders received by October 14th, 2023, and shipped by December 31, 2023, will be honored at current pricing.

The following Garland Product Lines will see a List Price decrease:

- 1) Garland Master Series Production Griddles (Chain Griddles) – reduction of 15%, across all base models not including accessories or stands.
- 2) Gas Restaurant Ranges with flame failure & flame failure with electronic ignition – reduction of 7% across all base models not including accessories or stands.
- 3) Garland and US Range 24” Ranges – reduction of 20% across all base models not including accessories or stands. There are no changes to the Sunfire 24” ranges.

An Excel file, an e-price book, and Auto Quotes with all changes will be available no later than October 15, 2023.

We appreciate your unwavering support and dedication to promoting the Garland commercial cooking equipment. We look forward to achieving continued success and growth together with you in the foodservice industry.

Should you have any questions or require further information, please do not hesitate to reach out to your direct sales support at Garland.

Best regards,



Bob Dellert
Vice President, Sales and Marketing