

## Memo

November 2, 2023

To
Delfield Channel Partners
Subject
Delfield Price Increase

From
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We continuously strive to provide our customers with best-in-class products and services while looking for ways to reduce waste and improve our operating efficiencies while keeping our prices competitive.

Delfield will implement a price increase effective **January 2, 2024**, on all products and accessories. The product list prices will increase 3-10% and vary across the Delfield product lines. Orders placed after January 2, 2024, must be at new pricing.

We will update AutoQuotes and Specifi with the new pricing before the scheduled date.

We appreciate and value our relationships and thank you for your support.

If you have any questions, please contact any of our Regional Sales Managers or me.